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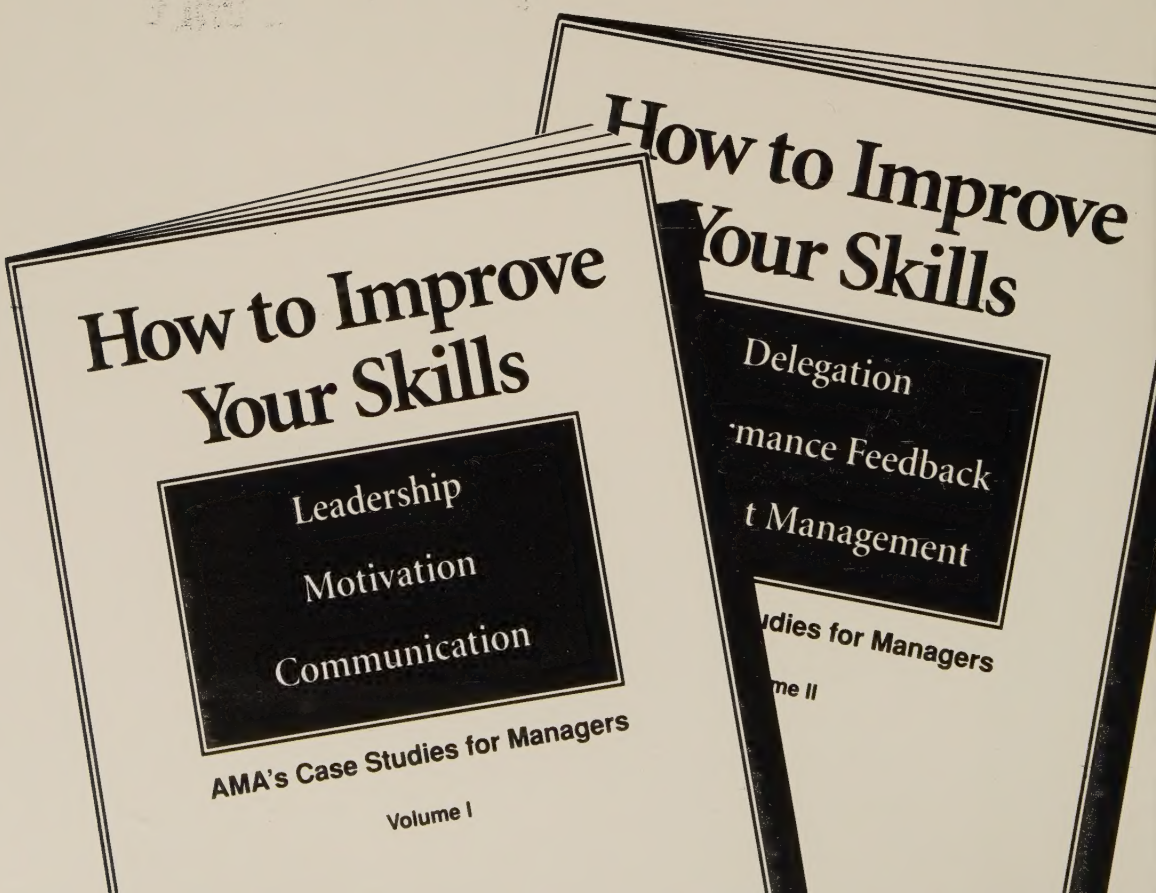

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A Note from the Editor

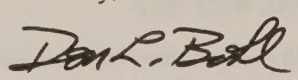
We are always pleased when *Organizational Dynamics* readers call or write to us, asking for reprints of one or more of our articles. These requests tell us that we've "done something right"—that we've given our readers a new slant on how to improve organizational effectiveness, and that they want those ideas to have broader impact.

Through the years, the number of requests has increased significantly. *Organizational Dynamics* reprints enjoy widespread use in supporting training programs, as enhancements for professional presentations, as supplements for academic instruction, and as tools for helping organizational development professionals solve particular problems. At the same time, readers often ask "what else" we've published on a current topic of interest, such as empowerment, organizational change, leadership, or total quality management.

These requests prompted development of the current index. Our intention is to make it "easier" for you to find the material you need—and easier for you to order that material. Thus, in addition to subject and author citations, we list those *Organizational Dynamics* articles whose continued use, through the years, has earned them the status of "classics." Also, we provide information on the *Organizational Dynamics Special Reports*, reprint collections that bind our best articles on a given subject into one volume.

We intend to update the index periodically, and to improve its usefulness. Thus, we invite your comments on how to make the index more practical in answering your needs.

Sincerely,



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CLASSICS

A number of *Organizational Dynamics* articles have earned enduring reputations for their utility and provocative insights. Here is a list of the ten most popular classics.

★The Abilene Paradox: The Management of Agreement, by Jerry B. Harvey (Summer 1974, p. 63).

★Coaching and the Art of Management, by Roger D. Evered (Autumn 1989, p. 16).

Goal Setting—A Motivational Technique That Works, by Gary P. Latham (Autumn 1979, p. 68).

Influence Without Authority: The Use of Alliances, Reciprocity and Exchange to Accomplish Work, by Allan R. Cohen (Winter 1989, p. 5).

★MacGregor, by Arthur E. Carlisle (Summer 1976, p. 50).

A New Look at Managerial Decision Making, by Victor R. Vroom (Spring 1973, p. 66).

Organizational Statesmanship and Dirty Politics: Ethical Guidelines for the Organizational Politician, by Manuel Velasquez (Autumn 1983, p. 65).

The Role of the Founder in Creating Organizational Culture, by Edgar H. Schein (Summer 1983, p. 13).

What Is the Right Organization Structure? Decision Tree Analysis Provides the Answer, by Robert Duncan (Winter 1979, p. 59).

Who Gets Power—And How They Hold Onto It, by Gerald Salancik (Winter 1977, p. 3).

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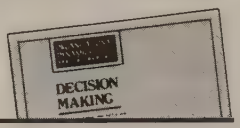

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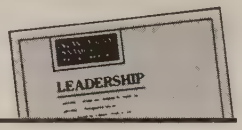

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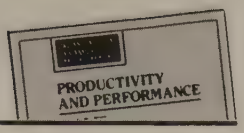

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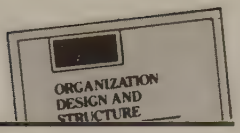

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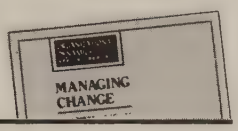

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